

735-745 N. LOS ROBLES AVENUE

735-745 Los Robles PASADENA PASADENA, CA 91104

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PREPARED BY





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BROKER OF RECORD

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EXECUTIVE SUMMARY





TOTALUNITS	10	ZONING	PSR3
APN	5725-028-002; 003	YEAR BUILT	1954
CITY	Pasadena, CA 91104	LOTSF	25,347
ADDRESS	735-745 N. Los Robles Avenue	GROSSSF	7,852

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Located on North Los Robles Avenue in Pasadena, California, this 10-unit apartment complex is a great investment opportunity for a new buyer looking for day one cash flow and the ability to redevelop an existing portion of the property.

Currently, the property maintains (7) 1 bed / 1 bath, (2) – 2 bed / 1 bath, and (1) – 2 bed / 2 bath units offering ±7,825 of building SF on a ±25,347 SF lot. With current zoning of RM-32, a new buyer will have the ability to add up to nine units to the investment opportunity.

With the asset's location directly across the street from Baja Ranch Market and easy access to Old Town Pasadena, Rose Bowl, The Paseo, Shoppes on Lake, and 210 Freeway, this asset is strategically located for huge future growth in potential rent.

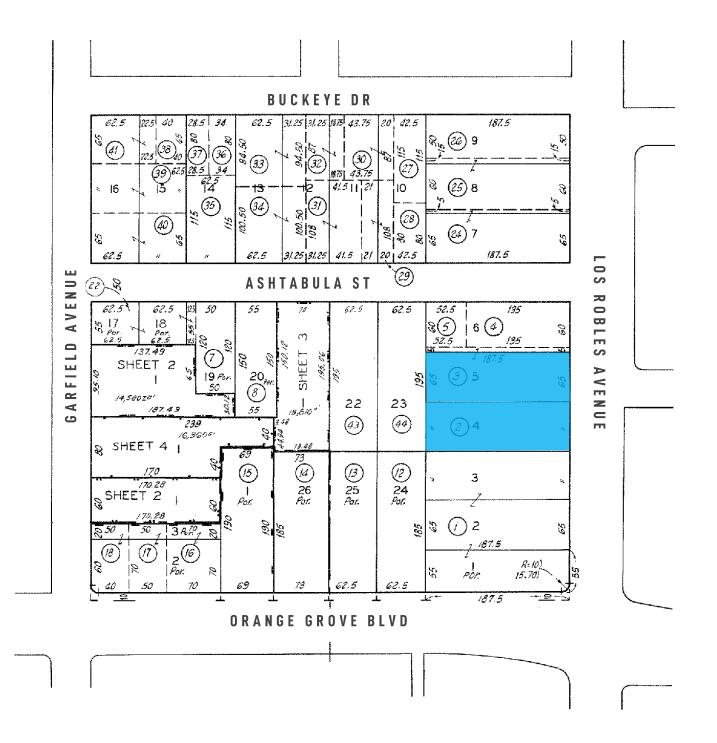
- o Two separate properties on adjacent parcels
- o RM-32 zoning allows for a new buyer to build an additional nine units prior to any density bonus
- Property has been renovated with upgraded electrical, plumbing, sewer lines, and electrical panels
- o Opportunity to add on-site laundry room for additional income
- o No gas expense for Owner
- o Within proximity to Old Town Pasadena, Rose Bowl, The Paseo, Shoppes on Lake, and Baja Ranch Market
- o Buyer must assume the interest only loan of \$1,550,000. If not, the price shall be increased to \$3,250,000. Interest only loan shall save the borrower approximately \$10,000 per annum compared to the market fully amortized interest rate at the same leverage











FINANCIAL ANALYSIS



FINANCIAL ANALYSIS

LIST PRICE		
Price		\$3,180,000
Price per Unit		\$318,000
Price per SF		\$404.99
GRM	15.46	13.85
Cap Rate	4.39%	5.21%
	Current	Projected

FINANCING (1)		
Down	53%	\$1,685,400
Loan	45%	\$1,550,000
Amort Years		30
Interest Rate		5.00%
Payments		(\$6,458)

THE ASSET	
Number of Units	10
Year Built	1906
Gross SF	7,852
Lot SF	25,347
APN	5725-028-002/3

NOTES
(1): Loan interest rate is a reflection of a Buyer's
assumption of the interest only loan currently in
place.
(2): Ability to add on-site laundry room

(3): Underwritten at below	market	rate	due	to
capital improvements.				

ANNUAL INCOME			CURRENT		PROJECTEI
Gross Potential Rent			\$205,740.00		\$229,620.00
Laundry Income ⁽²⁾			-	\$180 per Unit	\$1,800.00
General Vacancy		2%	(\$4,114.80)	2%	(\$4,592.40
Effective Gross Income			\$201,625.20		\$226,827.60
ANNUAL EXPENSES	ASSUMPTION		CURRENT		PROJECTE
Real Estate Taxes	1.056015%		(\$33,581.28)	1.056015%	(\$33,581.28
Direct Assessments	Per LA County		(\$2,585.40)	3% Increase	(\$2,662.96
Utilities	2019 Actual		(\$4,232.98)	3% Increase	(\$4,359.97
Landscaping	2019 Actual		(\$3,500.00)	3% Increase	(\$3,605.00
Insurance	2019 Actual		(\$3,739.00)	3% Increase	(\$3,851.17
Repairs & Maintenance ⁽³⁾	4% of EGI		(\$8,065.01)	3% of EGI	(\$6,804.83
Reserves & Replacements	\$250 per Unit		(\$2,500.00)	\$250 per Unit	(\$2,500.00
Trash Removal	2019 Actual		(\$2,819.16)	3% Increase	(\$2,903.73
Pest Control	\$75 per Month		(\$900.00)	3% Increase	(\$927.00
Total Expenses			(\$61,922.83)		(\$61,195.94
Expenses per Unit			\$6,192.28		\$6,119.59
Expenses/SF			\$7.89		\$7.79
% of EGI			30.71%		26.989
RETURN			CURRENT		PROJECTE
NOI			\$139,702.38		\$165,631.6
			(+		/4

RETURN	CURRENT	PROJECTED
NOI	\$139,702.38	\$165,631.66
Less Debt	(\$77,500.00)	(\$77,500.00)
Cashflow	\$62,202.38	\$88,131.66
Cash on Cash	3.69%	5.23%
DSCR	1.80	2.14
4		

RENT ROLL

UNIT NUMBER	UNIT TYPE	RENTAL AMOUNT	LEASE START DATE	LEASE EXP. DATE	DEPOSIT	INDUSTRY	EMPLOYER	STATUS
735-1	1 Bed / 1 Bath	\$ 1,675.00	8-Mar-19	8-Mar-20	\$ 1,300.00	Medical	City of Hope	Current
735-2	2 Bed / 1 Bath	\$ 1,725.00	1-Oct-19	1-Sep-20	\$ 1,725.00	Construction	Independent GC	Current
735-3	1 Bed / 1 Bath	\$ 1,525.00	1-Jun-20	30-Jun-21	\$ 1,450.00	Manager	Meat Celler	Current
735-4	2 Bed / 1 Bath	\$ 1,825.00	14-Jun-20	30-Jun-21	\$ 1,900.00	Videographer	Freelance	Current
735-5	1 Bed / 1 Bath	\$ 1,650.00	11-Nov-19	30-Nov-20	\$ 1,625.00	Set Design	Freelance	Current
735-6	1 Bed / 1 Bath	\$ 1,545.00	15-Apr-20	31-Apr-21	\$ 1,300.00	Clinical Dietician	Children's Hosptial of LA	Current
745-1	2 Bed / 2 Bath	\$ 2,295.00	16-Apr-19	Month-to-Month	\$ 2,295.00	Digitial Arts	Freelance	Current
745-2	1 Bed / 1 Bath	\$ 1,550.00	24-Mar-19	Month-to-Month	\$ 1,300.00	Advertising	Montebllo Mall	Current
745-3	1 Bed / 1 Bath	\$ 1,700.00	10-Mar-19	Month-to-Month	\$ 1,500.00 T	attoo Artist / Beauticia	n Freelance	Current
745-4	1 Bed / 1 Bath	\$ 1,650.00	20-Sep-19	30-Sep-20	\$ 1,650.00	Retired Policeman	Pension	Current
TOTALS		\$ 17,140.00			\$ 16,045.00			

MARKET COMPARABLES

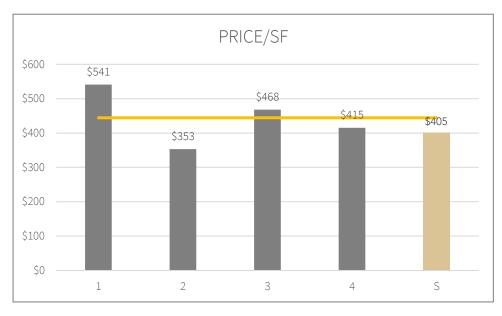


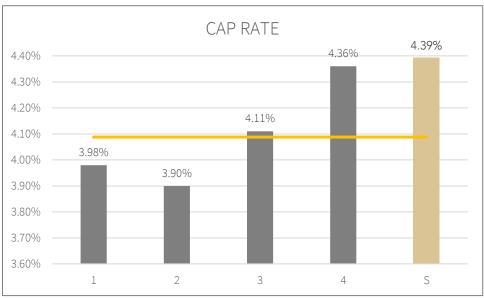
SALES COMPARABLES

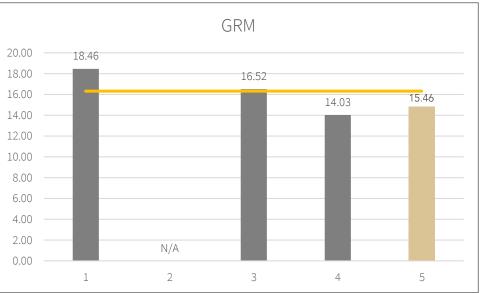
	ADDRESS	# OF UNITS	BUILDING SF	LOT SIZE	YEAR BUILT	UNIT MIX	SALE DATE	PRICE	PRICE PER SF	PRICE PER UNIT	CAP RATE	GRM
1)	84-88 N. Catalina Avenue	6	5,032	10,890	1924	(5) - 1 Bed / 1 Bath	05/06/19	\$2,720,000	\$541	\$453,333	3.98%	18.46
	Pasadena, CA 91106					(1) - 2 Bed / 1 Bath						
2)	570 N. Los Robles Avenue	12	10,276	12,057	1963	(1) - 1 Bed / 1 Bath	06/11/19	\$3,625,000	\$353	\$302,083	3.90%	-
	Pasadena, CA 91101					(1) - 2 Bed / 1 Bath						
						(1) - 3 Bed / 2 Bath						
3)	727 E.Orange Grove Boulevard	7	4,381	16,553	1949	(1) - 2 Bed / 1 Bath	11/25/19	\$2,050,000	\$468	\$292,857	4.11%	16.52
	Pasadena, CA 91104					(6) - 1 Bed / 1 Bath						
4)	466 Cypress Avenue	7	5,062	13,504	1944	(2) - 1 Bed / 1 Bath	05/08/20	\$2,100,000	\$415	\$300,000	4.36%	14.03
	Pasadena, CA 91103					(3) - 2 Bed / 1 Bath						
						(2) - 3 Bed / 2 Bath						
	AVERAGES	8	6,188	13,251	1945		10/04/19	\$2,623,750	\$444	\$337,068	4.09%	16.34
S	735-745 N. Los Robles Avenue	10	7,852	25,347	1954	(7) - 1 Bed / 1 Bath		\$3,180,000	\$405	\$318,000	4.39%	15.46
	Pasadena, CA 91104					(2) - 2 Bed / 1 Bath						
						(1) - 2 Bed / 2 Bath						

SALES COMPARABLES

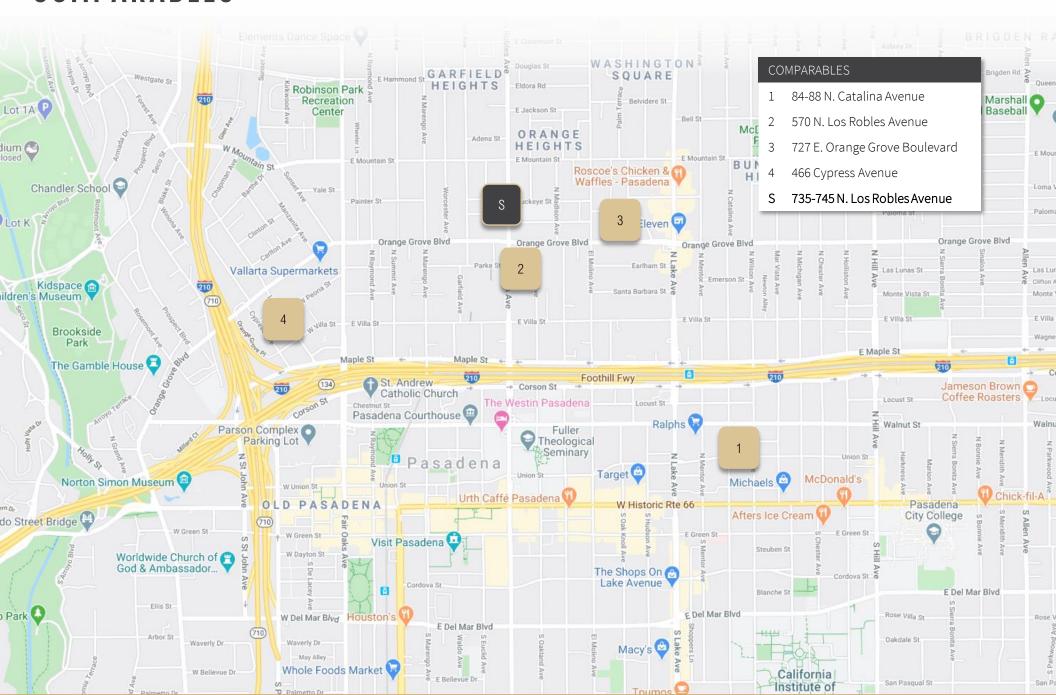








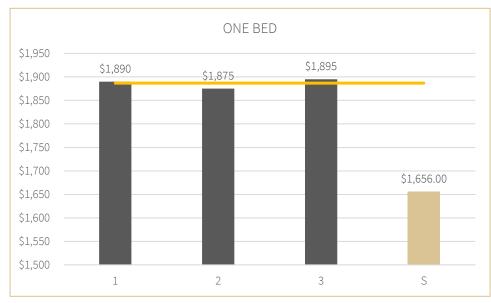
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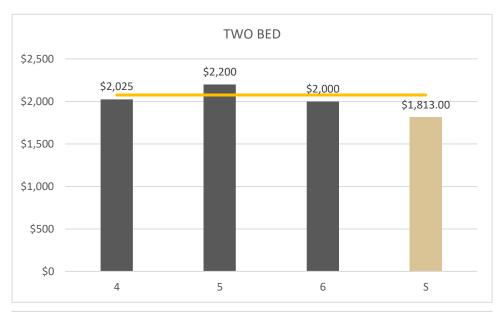


RENT COMPARABLES

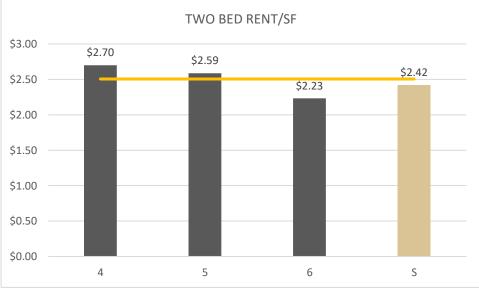
ADDRESS	UNIT TYPE	UNIT SF	RENT AMOUNT	RENT PER SF	YEAR BUILT	UNIT AMENITIES
1) 881 N. Oakland Avenue Pasadena, CA 91104	1 Bed / 1 Bath	725	\$1,890	\$2.61	1963	Laminate flooring, washer/dryer in-unit, stainless steel appliances, covered parking, quartz cabinets
2) 563 E. Rio Grande Street Pasadena, CA 91104	1 Bed / 1 Bath	795	\$1,875	\$2.36	1925	Hardwood flooring, hardwood flooring, tile in bathrooms, one parking space, washer/dryer hook-ups
3) 1314 N. Los Robles Avenue Pasadena, CA 91104	1 Bed / 1 Bath	800	\$1,895	\$2.37	1941	Hardwood flooring, bungalow style unit, washer/dryer hook-ups, one car garage, fireplace, quartz counter-tops, fully remodeled
4) 887 Mountain Place Pasadena, CA 91104	2 Bed / 1 Bath	750	\$2,025	\$2.70	1924	Stainless steel appliances, wall heater, garage parking, washer/dryer hook-ups in unit
5) 757-763 N. El Molino Avenue Pasadena, CA 91104	2 Bed / 1 Bath	850	\$2,200	\$2.59	1929	Bungalow style units, stainless steel appliances, laminate flooring, washer/dryer in-unit, tankless water heater, gated parking
6) 670 N. Hill Avenue Pasadena, CA 91106	2 Bed / 2 Bath	896	\$2,000	\$2.23	1978	newly renovated with auto lights, stainless steel appliances, split system a/c's, single car garage, On-site laundry room, laminate flooring
AVERAGES	1 Bedrooms 2 Bedrooms	773 832	\$1,887 \$2,075	\$2.44 \$2.51	1943	
S 735-745 N. Los Robles Avenue Pasadena, CA 91104	(7) - 1 Bed / 1 Bath (2) - 2 Bed / 1 Bath (1) - 2 Bed / 2 Bath	613 750 1200	\$1,656.00 \$1,813.00 \$2,320.00	\$2.70 \$2.42 \$1.93	1954	

RENT COMPARABLES

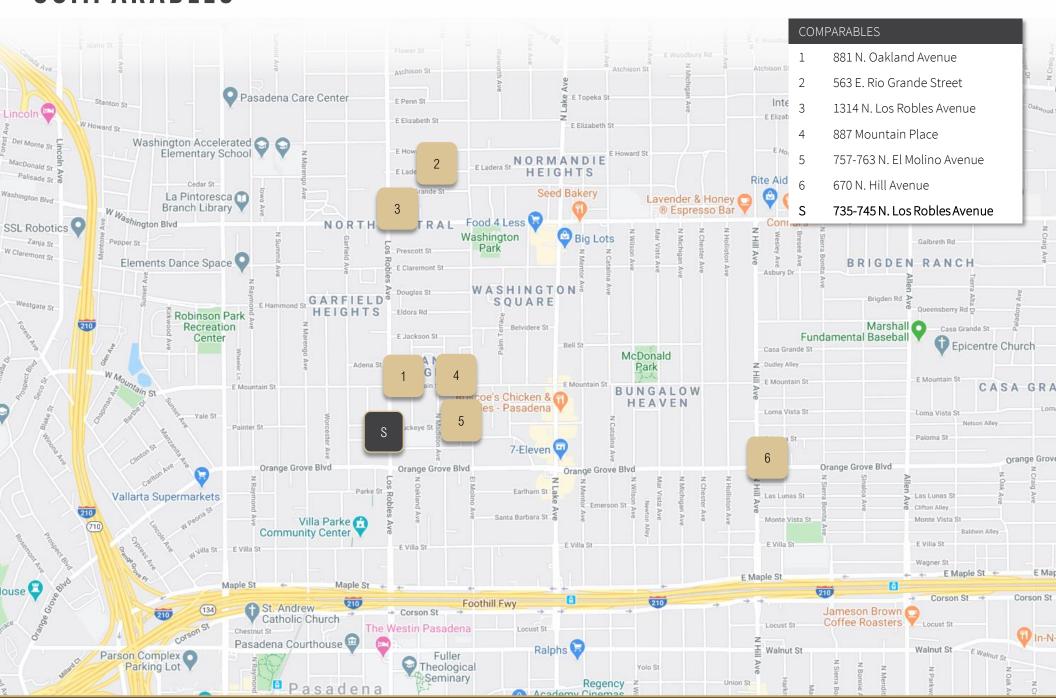






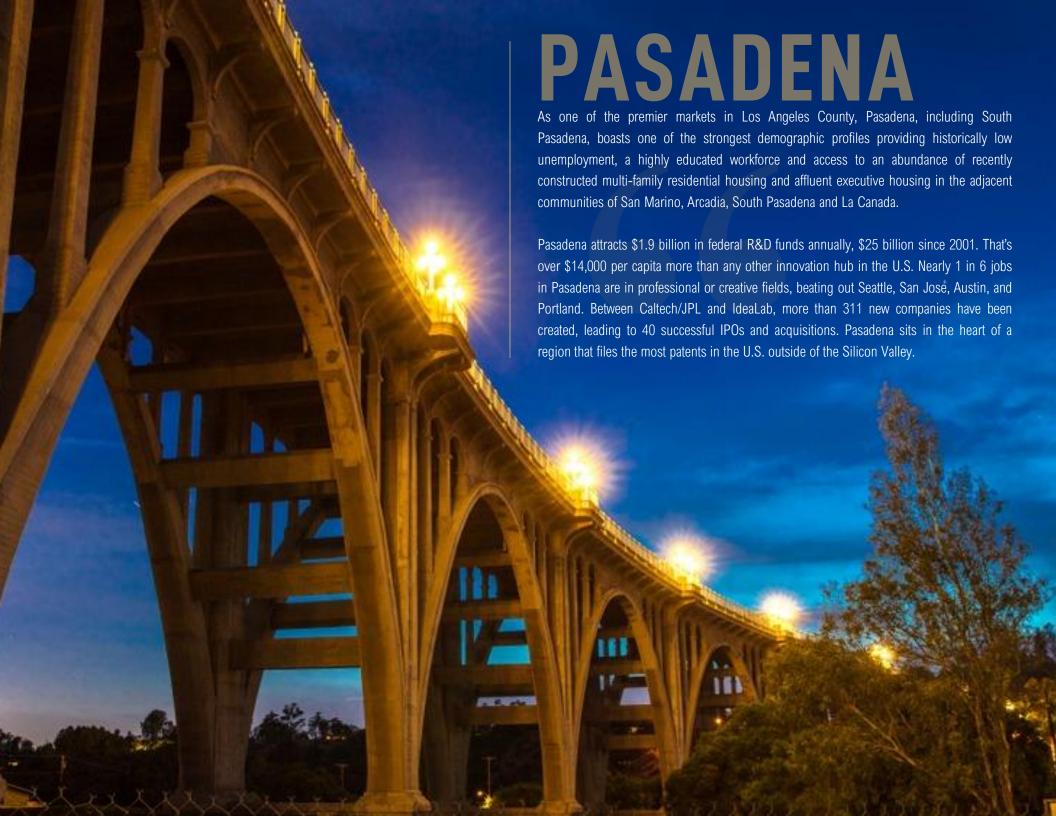


RENT COMPARABLES



LOCATION OVERVIEW





ECONOMIC SNAPSHOT

Pasadena has a population of nearly 140,000 people and benefits from a unique combination of sophisticated charm, culture, and historical ambiance. Pasadena's pro-business tax benefits, no city business taxes, parking taxes or utility taxes, coupled with its central location and excellent freeway and public transportation access offers local businesses the ability to draw from an enormous and diverse labor base while providing local residents easy access to amenities in Downtown Los Angeles and the surrounding markets. Initially one of Los Angeles' first suburbs, Pasadena has become a thriving 24/7 urban center where residents can live, work and play in one of the most dynamic markets in Southern California. Since 2010 Pasadena has made significant employment gains, primarily in the medical engineering, technology and financial fields.

PASADENA BUSINESS ENVIRONMENT

Located in the foothills of the picturesque San Gabriel Mountains, Pasadena has a population of nearly 140,000 people and benefits from a unique combination of sophisticated charm, culture, and historical ambiance. Pasadena's pro-business tax benefits, no city business taxes, parking taxes or utility taxes, coupled with its central location and excellent freeway and public transportation access offers local businesses the ability to draw from an enormous and diverse labor base while providing local residents easy access to amenities in Downtown Los Angeles and the surrounding markets. Initially one of Los Angeles' first suburbs, Pasadena has become a thriving 24/7 urban center where residents can live, work and play in one of the most dynamic markets in Southern California.

TOP EMPLOYERS



















ACCESSIBILITY

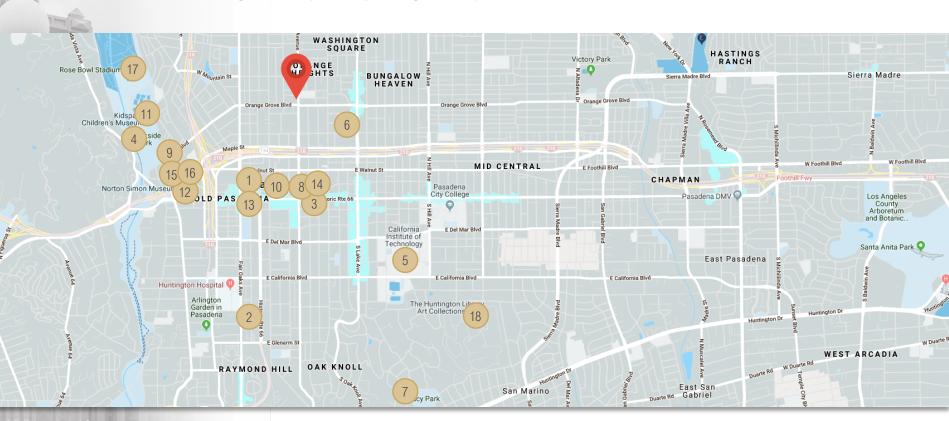






LOCAL AMENITIES

Pasadena is rich with amenities of local, national, and international stature. From the Pasadena Museum of California Art to the Norton Simon, to educational institutions such as Caltech and Art Center College of Design, doing business in the City of Pasadena is rewarding on many levels of commercial traffic in the City. Pasadena is home to more restaurants per capita than New York City, as reported by the Los Angeles Times (12/16/12), offering cuisine options from around the world.



- 1. Armory Center for the Arts
- 2. Art Center College of Design
- 3. Art Walking Tours around Pasadena
- 4. Brookside Golf Course
- 5. California Institute of Technology
- 6. Carnegie Observatories
- 7. El Molino Viejo (The Old Mill)
- 8. Fuller Theological Seminary
- 9. Gamble House

- 10. City Hall
- 11. Kidspace Children's Museum
- 12. Norton Simon Museum
- 13. Old Pasadena
- 14. Pacific Asia Museum
- 15. Pasadena Museum of History
- 16. Pasadena Museum of California Art
- 17. Rose Bowl
- 18. The Huntington Library



Kaiser Permanente School of Medicine Topped Out in Pasadena: The concrete-and-steel frame of the Kaiser Permanente School of Medicine is complete in Pasadena. The four-story structure, located at the southeast corner of Green Street and Los Robles Avenue, will include large floor-to-ceiling windows and a rooftop deck. As of early 2019, the school was to begin accepting applications for its inaugural glass in June in anticipation of a completion date in 2020. Plans call for an initial class of 48 students, gradually scaling up to 192 students by 2022. The first five classes to attend the school will have free tuition in an arrangement announced earlier this year by Kaiser Permanente.



Alexandria Real Estate Equities' Eye-catching HQ Completed in Pasadena: Following two years of construction, Alexandria Real Estate Equities has completed work on its new headquarters building in Pasadena. Located at the southeast corner of Union Street and Euclid Avenue, the five-story, 82,000-square-foot office complex replaced a surface parking lot. A four-level subterranean parking garage sits below the building. Gensler and Rios Clementi Hale Studios designed the headquarters, which has a sleek, modern exterior. Off-set floor plates rising through the structure are used to create outdoor terrace decks at its second, fourth, and fifth floors. DPR Construction served as the project's general contractor. ARE, which is already headquartered out of Pasadena, invests in life sciences and technologies companies in the United States.

Jerde Tapped to Re-Envision the Rose Bowl Property: Los Angeles-based architecture firm Jerde has been tapped to reimagine the Rose Bowl Stadium property in Pasadena.

Jerde, which provided design services for the 1984 Summer Olympic Games, has been tasked with reenvisioning the Rose Bowl campus to address issues including accessibility, parking, and programming possibilities.

& ACCESSIBILITY UPDATES



Construction Goes Vertical at Pasadena's 100 West Walnut Development: Seven months after breaking ground, two tower cranes now stand tall over the 100 West Walnut site in Pasadena. The 6.4-acre site - a large parking lot surrounding the former headquarters of Parson's Corporation - is being developed by LPC West and AMLI Residential with multiple five-story structures containing 400 apartments, 210,000 square feet of offices, 17,500 square feet of ground-floor commercial space, and three levels of subterranean parking.

The project is designed by SOM and HED as a village-like extension of Old Town Pasadena, with paseos and shaded arcades providing pedestrian access through the property. Completion of the full project is expected in 2025.



Mixed-Use Development to Replace Parking Lot in Pasadena's Playhouse District: A parking lot in Pasadena's Playhouse District is slated to make way for a mixed-use development.

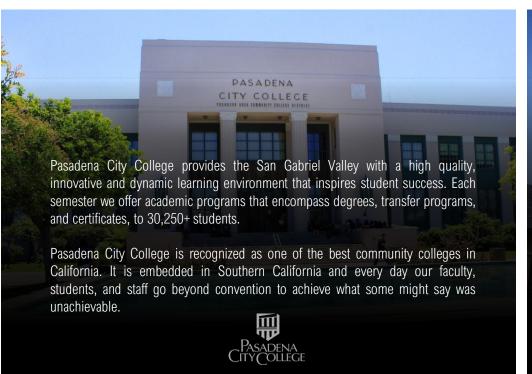
The project, announced by developer Toledo Homes, would rise at 127 N. Madison Avenue. Plans call for the construction of a five-story edifice featuring 48 residential units atop 2,500 square feet of ground-floor retail space.

The project is described as being of a "contemporary craftsman" style, paying homage to Pasadena's abundant craftsman homes. Plans call for a large open courtyard available to residents and guests. Los Angeles-based architecture firm Struere is designing the building. A project timeline has not been established, according to a representative of Toledo Homes.



The 15-acre campus, located at 1539 Howard Street, will add new sports facilities, an auditorium, and a student art gallery, while also preserving structures such as McGavran Hall. Plans also call for the construction of new dormitories - designed by Gensler - which will provide housing for up to 500 students.







Caltech

The California Institute of Technology, or Caltech, was founded in 1891 and is a private research university in Pasadena located on a 124 acre campus. Caltech has six academic divisions with strong emphasis on science and engineering, managing \$332 million in 2011 in sponsored research. Caltech is frequently cited as one of the world's best universities. 33 Caltech alumni and faculty have won a total of 34 Nobel Prizes (Linus Pauling being the only individual in history to win two unshared prizes) and 71 have won the United States National Medal of Science or Technology. Given its Los Angeles area location, the grounds of the Institute are often host to short scenes in movies and television. The Athenaeum dining club appears in the Beverly Hills Cop series, The X-Files, True Romance, and The West Wing.

Caltech is a world-renowned science and engineering institute that marshals some of the world's brightest minds and most innovative tools to address fundamental scientific questions and pressing societal challenges.

The Institute manages JPL for NASA, sending probes to explore the planets of our solar system and quantify changes on our home planet. Caltech also owns and operates large-scale research facilities such as the Seismological Laboratory and a global network of astronomical observatories, including the Palomar and W. M. Keck Observatories; and cofounded and comanages LIGO.

DEMOGRAPHICS



MEDIAN HH INCOME \$76,264



PROPERTY VALUE \$689,700



COMMUTE TIME 25 Minutes



WORKFORCE 73,783 Total Employees



MEDIAN AGE 37.5



TOP OCCUPATION

Management



EDUCATION Bachelor's 51.8%



POPULATION 141,231



MAJOR EMPLOYER
Jet Propulsion Lab

With the recent growth of the engineering, technology and healthcare sectors, Pasadena has seen an urban renaissance drawing a younger, more dynamic population to its core with the greatest concentration of residents between the ages of 25 to 34 years old. Renowned institutions such as Caltech and JPL, convenient access to the expanded Gold Line Rail System, Old Town Pasadena, South Lake Avenue restaurants and amenities add to Pasadena's attraction to regional tenants and investors.

METRO GOLD LINE OVERVIEW

